It brings us a great pleasure to highlight one of IPFW Career Services’ finest corporate partners! For more than a century, Federated Insurance Companies have provided peace of mind to business owners through valued insurance protection.

Federated’s national headquarters is located in Owatonna, Minn., with a regional office in Phoenix, Ariz., and several service offices located throughout the country. Federated has more than 2,600 employees and operates in 48 states, as well as the District of Columbia.

The mission of Federated Insurance Companies is to provide superior risk management services for those business owners and affinity groups who need and value their:

- Specialized coverage
- Risk management resources
- Informative counsel
- Prompt and fair claims service

Federated specializes in business insurance for selected industries, including:

- Auto service centers (general repair, quick lube)
- Building material dealers and wholesalers
- Cabinet and custom woodworking shops
- Contractors (electrical, plumbing, HVAC, sheet metal, refrigeration, water conditioning)
- Dairy equipment dealers
- Equipment dealers (agricultural, lawn and garden, construction)
- Franchised auto and truck dealers
- Funeral services
- Jewelry retailers
- Machine and tooling shops
- Motorcycle dealers
- Petroleum marketers and convenience stores
- Petroleum transport
- Printers
- Retail operations (auto parts, hardware, farm and home supply)
- Tire dealers
- Wholesale operations (beverage, electrical, HVAC, plumbing, and office product distributors)
Today, more than 400 trade associations and industry organizations recommend one or more of Federated’s programs. The company was rated A+ (Superior) by A.M. Best Company for 2011. Federated was also included in the 2012 Ward’s 50 group of companies that have excelled at balancing financial safety, consistency, and performance over a five-year period (2005–2011).

At Federated, there is a huge belief in supporting the communities where they live and work. Major contributions are made each year to the United Way in the cities of major processing offices (Phoenix, Ariz. and Owatonna, Minn.) and in six other claims service office locations. Owatonna employees remain the largest contributors to their local United Way chapter, donating more than $2 million from 1999 through 2012. Federated promotes corporate responsibility to help with worthwhile causes. Employees are encouraged to volunteer their time and help support various civic, governmental, youth, church, and school organizations.

Federated is also extensively involved in helping youth and youth mentoring programs succeed. In 2005, the Company established the Federated Challenge® event to raise funds and awareness for Minnesota’s Big Brothers Big Sisters chapters. Locally, Federated Insurance is one IPFW Career Services’ corporate partners. As hiring and sales manager, Sal LoMagro leads the charge in Northern Indiana to find smart competitive college grads in northern Indiana to be a part of Federated’s tremendous future! His efforts to engage with students at IPFW go well beyond measure and we in IPFW Career Services are certainly grateful for his services and partnership.