



Following Up with Employer
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	[Graphic: Following Up With a Potential Employer]
I've sent close to 50 tapes and resumes to markets everywhere. It took a couple of months to hear from anybody. A lot of people will be pests about it. You know. A lot people will be like, 'Have you seen my tape? Did I get the job?'	(Zach Groves/College Student)
I think a personal follow up phone call can be helpful because it attaches an individual person to a resume or cover letter. I think if you <i>continually</i> contact a person, it may border on being too much and can actually turn the person off.	[Graphic: How do I follow up after sending a resume?] [Graphic: Michele Holton Monsanto/University Relations Recruiter] [Graphic: Be Persistent but NOT Aggressive]
When do you respond? I would say give us time to digest it...how about giving us just a few days, a week, before you reach out to us and find out how things are coming. Just touch base. But not, "Hey dude! Did I get the job? Whassup, man? Did you fill the position?'" <i>Avoid</i> those types of calls.	[Graphic: Phillip Leathers/Edward Jones/ General Principal]
I try to limit it. I mean, I'm not going to be a pest!	(Zach)
	[Graphic: How do I follow up after a job interview?]
One of the best ways a person can differentiate themselves <i>following</i> an interview is to actually send a written personal thank you.	(Michele)
Don't send it a week or two after the interview. Have it so it shows up on my desk in a day or two. If I receive a handwritten thank you note that tells me something about who you are.	(Phillip)
It personalizes that individual, and it demonstrates another level of interest, another level of commitment by taking that additional	(Michele)

step.	
“So, you’ll be graduating in December?” “Um hmm.”	(Career Counselor interviewing student) [Graphic: What should I say in a thank you note?]
It’s important to reference the position you were interviewed for, to thank a person for their time, to tell them that either you look forward to the next step, or future contact, and to restate your interest and enthusiasm for the position.	(Michele) [Graphic: Reference the Position that You Interviewed for] [Graphic: Thank Them] [Graphic: Mention ‘Next Step’] [Graphic: Restate Your Interest]
Take the time in that thank you note to go back and <i>sell yourself again</i> . ‘Did you have any more questions after we met the other day? Any more info I can give you?’	(Phillip) [Graphic: Sell Yourself Again]
It doesn’t have to be lengthy, but sometimes a quick, personal, handwritten note goes a long way in differentiating an individual.	(Michele)
So tell me what sparked your interest in financial planning?	<i>Monsanto interviewee interviewing a student</i>
You should make sure it is addressed to every person you met with that day. So if you had a one-on-one with me, send it to me, spelled correctly. Take the time to write everybody’s name down and make sure the spelling is correct, so you can send them a thank you note.	(Phillip)
Give us a couple of days, if you don’t hear from us, and you’re wondering what’s going on, certainly reach out to us and just say, “Hi, there, touching base, just to make sure that we had a chance to address any questions that you may have had.	(Phillip) [Graphic: Should I follow up after sending a thank you note?] [Graphic: Contact One Week After Sending a Thank You]
So, at the conclusion of the interview it’s important to do a couple of things: One, get the contact info for the person; Two, understand not only the time frame, but also the preferred method of communication. If that person prefers to have a follow-up phone call, allow them to express that—and follow that. If that person would prefer you to communicate with them via email, then use that preferred method	(Michele) [Graphic: Understand When & How to Follow Up]

of communication as well.	
You've got to treat this process like it's a course. I know you're busy, you got a lot going on, but you have to make time to treat this like a class.	(Zach)
I mean, heck, I'd probably beg them to hire me as a janitor, just to give me a shot. I figure if that's what it takes, fine. I love this so much I can't give it up.	(Zach)
	[Graphic: Don't Give Up]